Welcome to the newsletter for the Richmond, Virginia Chapter of the American Institute of Architects. Our chapter is based in the Greater Richmond area and represents over 60 firms with over 400 members.

Visit our website at http://aiarva.org/

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Photo: Phil Miller, HKS model
Shade & Wise: Richmond’s Premier Brick Specialist for Over 60 Years

Being the oldest at what you do is never an assurance of being the best at what you do, especially in today’s technology driven fast-paced world of construction. But when you have established yourself as Central Virginia’s premier brick distributor for residential and architectural masonry products by emphasizing fair pricing and quality customer service for over six decades, it is no surprise that Shade & Wise has earned the name synonymous with excellence.

The story really began in December of 1949, when John Shade and Louis Wise bought a recently formed construction supply corporation and renamed it Shade & Wise. Originally on West Moore St., in Richmond Virginia, the company moved to Tomlynn Street in the late 1950’s. After twenty years of thriving business, they moved in 1995 to their current location, 2030 Dabney Rd., and moved the entire operation to a facility four times the size of its previous one, with a 35,000 square foot building for warehouse, office and showroom. The company then added a second location in Powhatan in January 2007. The 4.5-acre site includes a showroom, office, warehouse and yard.

Today, Shade & Wise is a full-service masonry distribution center offering full brick, thin brick, stone, pavers, mortar, CMU, cement, and numerous other products. Whether the customer need is residential, architectural, hardscape or stone, Shade & Wise has the knowledge, industry experience and diverse product lines to make them the logical choice for commercial and residential customers. Representing many of the best commercial and residential suppliers in the United States, Shade & Wise works closely with building owners, architects, designers, homebuilders and homeowners to turn any vision into reality.

Certainly Shade & Wise has numerous strengths that have made them into who they are and led to where they are today, but perhaps the greatest is the tremendous pride they take in the level of service they provide every customer. At Shade & Wise it really is all about the client, and that means finding solutions to problems where others could not. Going hand-in-hand with the excellent customer service is a staff second to none. Providing their clients with the best sales assistance and technical expertise the industry has to offer, Shade & Wise knows that every team member represents the honesty, diligence and integrity that the company was founded upon.

Of course the service to the client does not end with the expert sales team at Shade & Wise, but continues with delivery to wherever the customer needs the materials. Maintaining a large fleet of the most modern equipment available to the masonry industry, the company can deliver materials right where they are needed on the job site.

Also of great importance in keeping their customers knowledgeable and informed of industry trends and products, Shade & Wise is very active in educating their clients. The company stays very active in industry associations such as AIA, CSI and the Homebuilders Association in order to network and share the industries best practices and newest products, materials and services.

While always giving 100% to their client’s success, Shade & Wise also is passionate about giving back to the community that they have been part of for so long. The list of charities and organizations that Shade & Wise invest their time, talent and finances includes, among many others, Habitat for Humanity, Feed More, CANstruction, Challenge America for Wounded Warriors, Powhatan High School, Lions Club, Donation Drive to St. Judes, Equestrian Rescue League, Volunteer Fire & Rescue, Dog rescue and donations to ALS.

As Shade & Wise moves into it’s seventh decade of project success and client satisfaction, they remain committed to building relationships that last by emphasizing fair pricing and quality customer service.
Among the numerous events that RWiD hosted this quarter was a Residential Design Panel Discussion on July 24th.

The engaging discussion featured 510 Architects, Nicole Rutledge Design and Johanna's Design Group who showcased their work and answered questions about current trends, inspirations, managing owner expectations, and much more.

Thanks to everyone that came out and to each of our panelists for giving us a peak into your magic making and sharing great insight on the current trends and processes that make residential design so unique!

Thank you to our RWiD sponsors!
River City Roll hosted AIA Richmond for a great evening of Bowling with Architects on August 5th.

8 teams participated and Price Simpson Harvey took home the trophy!
Once again AIA Richmond participated in CANstruction to support FeedMore, the Richmond area food bank.

The event started with construction on August 10th and ran through the 24th at the Virginia Museum of History and Culture. This year over 26,077 pounds of food and $975 were donated for a total of 25,567 meals.

Teams included Baskervill, Commonwealth Architects, Eagle Commercial Construction, Glavé & Holmes, Gresham Smith, Quinn Evans and WSP.

Special thanks to the following for hosting and sponsoring the event: Virginia Foundation for Architecture, Virginia Museum of History & Culture, Rockfon, Custom View Windows & Doors, Eagle Commercial Construction, Kingspan, Sierra Pacific Windows, Gresham Smith, Skyline Brick, Panera Bread, Einstein Bros Bagels, ZZQ, Roots Natural Kitchen, Keith Fabry, Party Perfect and Triple Crossing.
On August 21st YAF hosted an industry wide happy hour at the new Richbrau Brewing in Shockoe Bottom.

The evening of food, fun, drinks and networking celebrated our industry and the impact we make in Richmond together.

Many thanks to our sponsors for supporting the mission!

Platinum:

Gold:

Silver:

YAF Annual Sponsors
Gold:

Silver:

Bronze:
AIA Richmond held their Annual Membership Meeting on September 19th.

In addition to the 2019 President’s Report by Krystal Anderson, new Board Members were voted into office and 2020 President Nick Cooper provided closing remarks.

A brief survey was also distributed to collect member’s feedback on what they value about AIA Richmond and how they like to receive information.

Be on the lookout in early 2020 for the survey on-line! We value your input!

Thank you to our annual sponsors!

Platinum:

Gold:

Silver:
On September 20th over 20 parklets sprung up around Richmond to show what it could be like with a park on every corner!

The event was organized by Venture Richmond and included numerous local businesses and organizations, including the architecture firms of Walter Parks, HKS and SMBW.

Starting in San Francisco in 2005, Park(ing) Day is an annual event. The winning team will have the opportunity to work with Venture Richmond and the City of Richmond on creating a more permanent parklet installation for people to enjoy.

This year’s winning entry was HKS with DPR for Most Artistic and Walter Parks with KBS for the Judges Award.

www.venturerichmond.com
NEW HIRES

James Overton joined Woolpert as a project manager in the energy market.

Will Payne is a senior project manager for 510 Architects.

Rebekah Holcombe has joined Cornerstone Architecture and Interior Design as a senior interior designer.

Kyle Butler has joined Quinn Evans as an architectural designer.

Mayda Colon has joined HKS as Healthcare Job Captain.

PROMOTIONS

Burt Pinnock has been appointed chairman of Baskervill.

Shannon Wray, Andrea Quilici and Bo Fairlamb have been promoted to senior associate at Quinn Evans.

Kelley Holmes and Chris Harrison have been promoted to associate at Quinn Evans.

Kristina von Tish has been promoted to senior marketing coordinator at Quinn Evans.

Katie Harrigan has been promoted to director with 3north.

IN THE NEWS

The Branch Museum of Architecture and Design is seeking submittals for its annual Virginia by Design Awards: https://branchmuseum.org/virginia-by-design-call-for-entries/

Richmond 300 seeks your input! Keep track of their latest updates and opportunities for engagement at: http://www.richmond300.com/

EVENTS

Save the Date!
The 17th Annual Golf Social will be on May 18, 2020 at the Willow Oaks Country Club.

SEND US YOUR NEWS:
Have news to share with your AIA Richmond community? Please send your news to the Public Relations Committee Co-Chair, Luis Huertas: Luis@sustaindesign.net

COVER PHOTO / SKETCH SUBMISSIONS:
We’re always looking to share artistic images made by members on the newsletter cover! Submit images to Luis at the address above.

2020 SPONSORSHIP PACKAGES:
Become an AIA Richmond Supporter!

AIA Richmond’s Sponsorship Program is a cost-effective way to gain access to our membership and help develop the key relationships needed to strategically enhance your company’s postition as an industry leader while supporting our growing profession and our community. Engage with AIA Richmond members year round through a wide range of opportunities designed to open doors and expand awareness. Whether you prefer to focus on education, networking, the industry, or special events, AIA Richmond offers sponsorship packages as well as individual event sponsorship opportunities.

Visit the links at our website for more information: http://www.aiarva.org/sponsorship.html

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Contact info@aiarva.org regarding the committee in which you are interested!